



News Release

Goodman and Carr LLP Selects Fusepoint for High-Availability IT Recovery Services

Legal community trending toward business continuity adoption to boost client confidence and eliminate downtime

TORONTO, ON – August 16, 2006 – Fusepoint Managed Services Inc., a leading provider of outsourced IT solutions, today announced it has been selected by Goodman and Carr LLP to implement and manage a fully mirrored high-availability business continuity solution.

Fusepoint's Mississauga facility will serve as a live secondary production environment that will power Goodman and Carr's email and document management systems while guaranteeing uninterrupted site availability and uptime.

Given the legal industry's extreme dependence on documents and email, Goodman and Carr made a decision to use Fusepoint to protect its critical systems and guarantee business continuity at all times.

"Client confidence is key to our business. They trust us with their confidential data and in return want assurance that their law firm has taken precautionary measures to safeguard that information," said Mark Bonner, IT Director, Goodman and Carr LLP. "By outsourcing to Fusepoint, we can replicate our site on a minute-by-minute basis and have the infrastructure in place to access our documents in case of an unforeseen event occurring whether that is a flood, fire or pandemic. Our clients never have to worry about losing documents."

While lawyers need access to documents and email at all times, the industry has been slow to adopt full document management recovery plans.

"Law firms are starting to move in the right direction, however, most replicate email, not necessarily documents," explains Bonner. "A year or two ago, it would have been acceptable to experience periodic downtime or to retrieve day-old information but not any more. Now, you need up-to-the minute email and document replication. Anything less is unacceptable."

"With the rise in natural and man-made threats in recent years, every law firm should be looking to have a full document recovery system in place to ensure client data is not only safe but also immediately accessible in the event of disaster," said George Kerns, President and CEO of Fusepoint Managed Services. "By partnering with Fusepoint, Goodman and Carr have taken all the necessary steps to protect their clients from risk so they can instead maintain focus on providing quality legal services."

Fusepoint will fully manage Goodman and Carr's mirrored site via 24x7 systems monitoring and management. "Managed service providers can be like health clubs – they'll take on a million customers and hope they don't show up. Fusepoint can handle the capacity, and has worked with us every step of the way to ensure a successful partnership is in place," said Bonner.

a higher level of managed IT services™



About Goodman and Carr LLP

Goodman and Carr LLP is an innovative and dynamic full service business law firm serving a diversified roster of national and international clients.

About Fusepoint Managed Services

Fusepoint Managed Services is the leading provider of managed IT services and infrastructure for companies running mission-critical business applications. Fusepoint's technical experts and world-class data centres ensure the continuity of our clients' businesses. We protect their networks, data and applications against unforeseen disasters and malicious threats while reducing their operational costs and safeguarding their corporate reputation.

Built on a foundation of unrivaled technical expertise and proven operational processes, Fusepoint's managed IT solutions are SLA-guaranteed, scalable and designed to reduce IT cost structures while mitigating risk of service disruption. Fusepoint is SAS 70 and CICA 5900 compliant. Picked as a "company to watch" by IDC Canada, Fusepoint maintains a national network of state-of-the-art data centres and offices strategically located in Toronto, Vancouver, Calgary, Montreal and Quebec City. For more information please visit www.fusepoint.com.

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