



**a higher level of
managed IT services**

Case Study:

Officepools.com Gears up for New NHL Season with Fusepoint Managed Services

Officepools.com is Canada's number one fantasy hockey pool provider, managing and delivering daily statistical updates to thousands of hockey pools around the world – even to players at a Canadian military base in Afghanistan. With over 300,000 global users, Officepools.com required a secure, always-available Web presence that would support its growing worldwide membership with a guaranteed secure payment system.

Recognizing that keeping its Web site active and operating at all times is good for business, Officepools.com decided to outsource the full management of its sports pool systems infrastructure to Fusepoint.

Fusepoint delivers a fully managed IT solution to Officepools.com, looking after all hardware, bandwidth, firewall, intrusion detection, data back-up & storage, operating system, Web and database application management needs. Fusepoint also provides complete end-to-end monitoring and reporting to ensure Officepools.com fantasy sports fans will never be locked out.

Objectives:

- Support Officepools.com growing worldwide membership
- Provide a secure, always available Web site to die-hard fantasy hockey pool fans
- Offer a guaranteed secure payment system

Strategic Approach:

- Management of hardware, operating system, web and database applications
- Provides complete end-to-end monitoring and reporting to ensure Officepools.com fantasy sports fans will never be locked out
- Performs daily data back-ups and offsite storage

Results:

- Staff can now concentrate on developing, maintaining and enhancing their application software and offering fans a unique user experience
- Officepools.com can guarantee a secure Web site for hockey fans to place their pool picks - allowing Officepools.com to focus on what should be a record season

What Officepools.com had to say:

"Since moving to Fusepoint, Officepools.com was able to transition our business model from a free service to a fee-based service, largely because we can now offer a reliable solution to our increasing user base. We expect a record year in 2005/06 largely due to the pent-up demand for hockey after the yearlong NHL lockout. By outsourcing to Fusepoint, Officepools.com staff will be able to concentrate far more effectively on developing, maintaining and enhancing our application software and offering fans a unique user experience. With Fusepoint, our fantasy sports fans will never be locked out."

Colin Briosi,
President,
Officepools.com

**To find out more, please visit our Web site at:
www.fusepoint.com or call 1.877.387.3764**